



Netherlands



Innovations from the Netherlands

Oman Sustainability Week 2023

Solving global water challenges together



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Introduction

Innovations from the Netherlands at Oman Sustainability Week 2023

Water is essential to life on earth. Covering 70 percent of the globe, it defines our blue planet. It connects and sustains us. We use it to generate our energy, drive our agriculture and industries, and safeguard our health and sanitation systems.

Mitigating the impact of climate change

Access to clean and safe water for all is a major Sustainable Development Goal (SDG 6). It is also essential for the achievement of all the other SDGs. That's why the Netherlands is committed to valuing water as a precious and finite resource.

As the Netherlands is located in a low-lying delta region, our history and culture has been formed by water. From this experience and by working together across sectors, we have learnt to adapt and create sustainable and inclusive solutions in dealing with water-related challenges.

Open, inclusive and innovative

In the Netherlands, government, businesses, knowledge centres and local stakeholders work together to find ways to resolve challenges inclusively in a way that benefits everyone. This approach is also known as 'quadruple helix'.

We believe the solution lies in creating a comprehensive and integrated strategy for climate adaptation, drought mitigation and flood protection focusing on the following areas:

- Nature-based solutions (NbS) - including building with nature (BwN) and Room for the River principles
- Spatial planning and design - including multipurpose and flexible infrastructure
- Smart use of water and climate data – using water and delta technology

We are delighted by the opportunity for both the visitors to Oman Sustainability Week as well as the Dutch experts participating in this trade mission, to learn from each other and to explore new opportunities for cooperation.

Solving global water challenges together

We invite you to visit the Netherlands Pavilion (booth 1710) and to join the Sustainability Talks session on innovations from the Netherlands on March 13 from 15:20-17:00 (booth 1760).

We look forward to sharing our knowledge and expertise and connecting with you!

A word from our Ambassador in Oman

It is a great pleasure to welcome the business delegation to the Sultanate of Oman during the Oman Sustainability Week. For the past years the Netherlands Embassy in Oman has focused its economic diplomacy efforts in the energy and water sector. In this context, we established a MoU on hydrogen and a strategic water cooperation between both countries.

The global drive for energy transition and greenhouse gas emission reduction is generating a stream of new energy projects in Oman. At COP27 in Egypt, some big leaps in energy transition were announced for the Gulf region where a MoU was signed between Oman and the Netherlands on green energy.

Oman offers many interesting new business opportunities for Dutch companies to introduce their clean energy products and services for renewable energy, clean energy fuels, hydrogen, solar & wind, energy storage and batteries, carbon capture & storage/utilization, refining efficiency (flaring, methane reduction), etcetera.

Oman is heavily investing in energy transition and programming a large stream of wind and solar energy projects to produce and export clean energy fuels (i.e. ammonia, hydrogen, methanol) that will potentially be transported to Europe and other regions. The newly established organization Hydrom aims to produce one million tons of green hydrogen

by 2030. Other related projects such as green steel, green aluminum and sustainable aviation fuel are being prepared as well. Oman is attracting new investments for these projects from partners in the region (UAE, Kuwait, Saudi-Arabia, Qatar) and international partners.

While the Netherlands and Oman might seem like polar opposites when it comes to water, there are more similarities than you would expect. Although the Netherlands often has too much water whereas Oman has too little, both also face similar challenges, such as flooding and water pollution. In the more recent years, warm summers have even caused droughts in the Netherlands.

Efficiency and adaptation offer solutions to both countries water problems. By building bridges of cooperation between the Netherlands and Oman in the water sector, both countries can make use of best practices, lessons learned and develop new innovative solutions together.

I am looking forward to receive the delegation in Muscat to strengthen the cooperation with a focus on sustainability between the Sultanate of Oman and the Kingdom of the Netherlands.



Stella Kloth
Ambassador
Embassy of the Kingdom of the Netherlands
in Oman

Sustainability Talks programme: Innovations from the Netherlands

On 13 March the Dutch Embassy and NWP will host a session on Dutch Innovations at the Sustainability Talks theatre (booth 1760) at Oman Sustainability Week. The seminar session will highlight the existing collaboration between Oman and the Netherlands, and give insights in innovative solutions regarding

- Key infrastructure solutions
- Soil and water solutions
- Sensoring
- Revolutionizing materials innovation and local manufacturing
- Smart water recycling
- Biological risk management for Omani coastal industries
- Resilience to flood and drought
- GReen Oxygen, Hydrogen and Wasteheat (GROHW)
- Innovations in water intake screening

Date: March 13

Time: 15:20 – 17:30

Location: Sustainability Talks theater, booth 1760

Programme overview*

13 March | Booth 1760

15:20-15:40 **Innovations from the Netherlands: Introduction**

mrs. Marieke Leenhouts
Netherlands Water Partnership

Innovations from the Netherlands: Welcome Word

mrs. H.E. Stella Kloth
The Ambassador of the Kingdom of the Netherlands
in Oman

The welcome word of the Ambassador is followed by presentations about innovative solutions for:

- Key infrastructure solutions
- Sensoring
- Revolutionizing materials innovation and local manufacturing
- Smart water recycling
- Biological risk management for Omani coastal industries
- Resilience to flood and drought
- GReen Oxygen, Hydrogen and Wasteheat (GROHW)
- Innovations in water intake screening

* Programme is subject to change

15:40-15:50 Tank storage & key infrastructure solutions

Royal Vopak is the world's leading independent tank storage company, developing key infrastructure solutions for the vital products of the future. Vopak offers storage and infrastructure solutions for oil, chemicals, gases and low carbon fuels including hydrogen, ammonia, carbon dioxide, green feedstocks and batteries. We provide the global reach and expertise our customers and partners need for accelerating towards energy transition.

Speaker: Aslam Moola, Managing Director, Vopak Asia & Middle East

* Programme is subject to change

15:50-16:00 Sensoring, make sense of water

Sensoterra's mission is to help managing the most precious resource on our planet: water. But to manage something, it first needs to be measured. That's why we make sense of water. We offer simple, accurate and low-cost wireless soil moisture sensors to enable water management solutions and platforms. Our sensors have unique capabilities, providing not only soil moisture data but also the interpretation of the data.

Speaker: René Voogt, CEO, Sensoterra

16:00-16:10 Soil and water solutions

Our innovative solutions, together with the existing knowledge and expertise of the soil and water specialists at Royal Eijkelkamp, have served to raise projects to a higher level. From field measurement equipment to smart sensing & sampling and from Edelman augers to sonic drilling machines, Royal Eijkelkamp has quite a range on offer.

Speaker: Alfred Geitenbeek, Director Strategic Business Development, Royal Eijkelkamp

* Programme is subject to change

16:10-16:20 Revolutionizing materials innovation and local manufacturing

By utilizing agricultural waste as an alternative feedstock, The Open Mind company is reducing the negative environmental and climate impacts of crop burning, generating new, additive revenue streams for low-income agricultural communities, and providing a more environmentally sustainable source for a growing industry. We unlock the potential of agricultural waste to create sustainable materials for local production.

Speaker: Jan-Govert van Gilst, CEO, The Open Mind company B.V.

16:20-16:30 Smart water recycling

Hydraloop offers a variety of smart & innovative water recycling solutions that help save up to 45% on water and wastewater, reduce carbon footprint, and keep full comfort of living with low maintenance decentralized greywater recycling solutions. For residences, commercial real estate, hotels, lodges and more. Hydraloop products can be used in dense cities, rural areas/off-grid situations.

Speaker: Alexander Euler, Managing Director – Middle East and South Asia, Hydraloop

* Programme is subject to change

16:30-16:40 Biological risk management for Omani coastal industries

H2O Biofouling solutions provide huge operational, environmental, and cost benefits for existing facilities. For new to build facilities it can result in high capital investment cost (CAPEX) reductions. It also helps the company to prevent any negative operational and environmental impact due to biofouling.

Speaker: Harry Polman, Managing Director, H2O Biofouling solutions

16:40-16:50 Resilience to flood and drought

A holistic approach to mitigating flood and drought risks comprises of streamlined end-to-end products and services. Slamdam is an easily deployed water-filled flood barrier that can be used to enhance resilience to flood and drought. MWD also offers solar-powered cold storage units to preserve food products using clean energy. This improves food security without impacting the environment.

Speaker: Omar Saleh, Director, MWD B.V.

* Programme is subject to change

Programme overview*

13 March | Booth 1760

16:50-17:00 **The use of GReen Oxygen, Hydrogen and Wasteheat (GROHW)**

In order to optimize the energy production and consumption of a small local community, Dutch engineering company Witteveen+Bos offers advice and designs for the use of GReen Oxygen, Hydrogen and Wasteheat (GROHW)

Speaker: Mohammed Al-Bouawad, Witteveen+Bos

17:00-17:10 **Innovations in water intake screening**

Hubert designs and makes water intake screening that ensures continuous supply of feed water to, for example, a desalination plant. Unfortunately, we are increasingly facing biomass pollution including jellyfish. We adapt our equipment to this and think of combined solutions including active screening.

Speaker: Wouter Schaap, Commercial manager,
Hubert Stavoren BV

17:10-17:30 **Innovations from the Netherlands**

Q & A and Closing remarks

mrs. Marieke Leenhouts
Netherlands Water Partnership

* Programme is subject to change



**Netherlands Pavilion
@ Oman Sustainability
Week 2023**

Deltares



Robin Morelissen
Regional Manager MENA
E. Robin.Morelissen@deltares.nl
T. +31 6 46 91 11 76
www.deltares.nl/en

Company profile

Deltares is a leading (not-for-profit) and internationally operating applied research institute and specialist consultancy in the fields of water and subsurface. Deltares is an independent foundation under Dutch law. Throughout the world, we work on innovative solutions and applications for people, environment and society.

Deltares

We apply our top-level knowledge in order to provide innovative and sustainable solutions for global issues relating to water and the subsurface. We focus on the use of these essential resources and the associated risks.

Deltares employs over 800 people and is based in Delft and Utrecht. Moreover Deltares has offices in Singapore, Indonesia (Jakarta), Australia, Abu Dhabi, Latin America and the USA (Deltares USA Inc., Silver Spring).

Products/solutions

Our areas of expertise include:

- Sustainable development and management of offshore and coastal zones
- Climate Change impact analysis and adaptation
- Integrated Coastal Zone Management
- Resilient cities and urban resilience
- Integrated water resources management, including aquifer storage and recovery.
- Renewable Energy and district cooling
- Resilient infrastructure (planning, assessment, and adaptation) and Infrastructure renewal and renovation
- Natural hazards (including flooding) and adaptation measures
- Nature-based solutions and ecosystem health
- Real-time water information for flood and hydrological forecasting
- Rivers, canals, inland waters and estuaries

Looking for

We are looking for clients and partners with whom we can collaborate in developing, sharing and applying knowledge in the field of water and subsoil and in Oman's sustainable developments and to broaden our network with relevant partners and stakeholders.

H2O Biofouling Solutions BV



Harry Polman

Managing Director

E. hpolman@h2obfs.com

T. +31 6 29 38 99 48

www.h2obfs.com

Company profile

H2O Biofouling Solutions B.V. was founded with the mission to provide Economic and Ecological solutions to control biofouling in industrial water systems.



Our services and expertise provide huge operational, environmental, and cost benefits for existing facilities. For new to build facilities it can result in high capital investment cost (CAPEX) reductions. It also helps the company to prevent any negative operational and environmental impact due to biofouling.



[Click here to find out more](#)

Products/solutions

Ecodosing® provides environmental, economic, and operational benefits to guarantee effective biofouling control. Acknowledged by the EU environmental regulatory bodies, global Oil & Gas, Power & Chemical companies as Best Available Technique (BAT).

Bioprotect™ combines early warning and deterrent systems with optimisation of screening design/operation to reduce the risk of an unscheduled stoppage of the plant due to the ingress of unexpectedly high volume of biological material (e.g., jellyfish, fish, seaweed)

Looking for

H2O Biofouling Solutions BV is looking for clients.

Hubert Stavoren BV



Wouter Schaap

Commercial manager

E. w.schaap@hubert.nl

T. +31 6 30 99 79 71

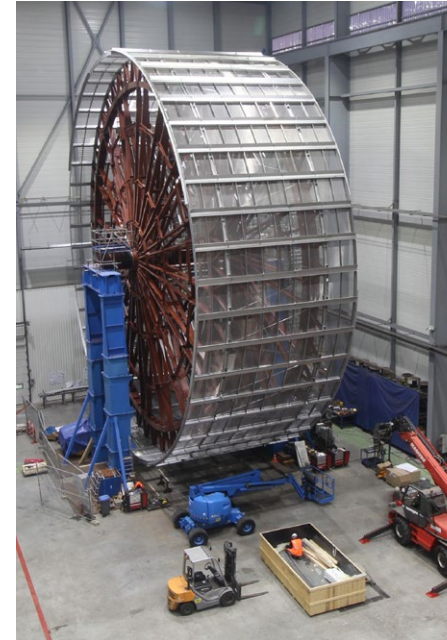
www.hubert.nl

Company profile

Hubert is specialized in design & engineering, manufacturing, and installation of equipment for (sea) water intake applications and water purification. Over the years, our engineered products and technical expertise have enabled Hubert to become a major player on the global markets for water treatment.



Hubert's screening systems for water intakes include intake systems for cooling, process and drinking water applications. Hubert's waste water treatment equipment consists of high quality sub-installations for municipal & industrial waste water treatment plants.



Products/solutions

Screening systems applied for (sea) water intake applications are, for example, coarse screens, drum screens, travelling band screens, micro screens.

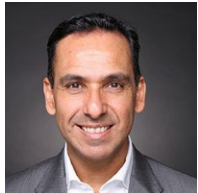
Waste water treatment equipment include aeration systems and clarifier & thickener machinery for treatment and removal of primary, secondary and stabilized sludge.

In addition, Hubert supplies screening systems for tertiary treatment.

Looking for

Hubert Stavoren BV is looking for network extension and leads.

Hydraloop



Alexander Euler

Managing Director – Middle East and South Asia

E. alexander.euler@hydraloop.com

T. +97 152 284 5700

www.hydraloop.com

Company profile

Hydraloop is an internationally recognized multi-award-winning venture that empowers people and organizations to save up to 45% on water and wastewater, reduce their carbon footprint, and keep full comfort of living with low maintenance decentralized greywater recycling solutions.



Products/solutions

Hydraloop offers a variety of smart & innovative water recycling solutions. For residences, commercial real estate, hotels, lodges and more. Hydraloop products can be used in dense cities, rural areas/ off-grid situations.

Hydraloop sustainably future proofs any building and saves water and energy, reduces wastewater and carbon footprint.



Hydraloop is the only IoT-connected, consumer-friendly water recycling system that reduces water consumption by up to 45 percent.

We do not use filters/membranes or chemicals, and we are the only ones to do it this way, through the use of proprietary software.

Our software controls the internal processes, provides maintenance feedback and troubleshooting, and is able to solve various technical issues through over-the-air updates. All systems are monitored and are given over the air updates. The information is fed to the end users to their app with an educational aspect so people can see how much water they have recycled and saved.

Looking for

Hydraloop is looking for distributors and clients.

HydroVolta BV



George Brik

CEO / Co-Founder

E. george@hydrovolta.com

T. +31 70 770 90 36

www.hydrovolta.com

Company profile

Hydrovolta is committed to providing innovative and sustainable water treatment solutions that have a positive impact on the environment. With a strong focus on advanced membrane technology and preventing the formation of biofilm, Hydrovolta's goal is to produce and sell efficient and environmentally-friendly water treatment containers for Seawater and Brackish water applications. This solution is not only cost-efficient, but it also reduces energy consumption, eliminates the use of harmful chemicals, and drastically reduces plastic waste, contributing to a cleaner and healthier planet.



Hydrovolta's efforts align with the global push for sustainable development and environmental protection, and we are proud to be part of this important movement.



Products/solutions

SONIXED, a patented desalination technology developed by Hydrovolta company, uses a combination of electrodialysis and ultrasound to effectively remove dissolved solids and prevent fouling in water. This technology can be applied to desalinate both high and low saline water making it versatile for various applications.

One of the potential applications of SONIXED is treating and reusing blowdown water, a byproduct of industrial and district cooling systems all over the world. The high-frequency sound waves in SONIXED, in conjunction with electrodialysis, increases water reuse recovery rate up to 95% reducing environmental impact, energy and chemical use by up to 35%.

SONIXED is a cost-effective and sustainable solution for both industrial and district cooling systems worldwide, where water resources are scarce.

Looking for

HydroVolta is looking for clients and distributors.

MWD B.V.



Omar Saleh

Director

E. omar.saleh@zephyr-group.co

T. +31 6 39 82 31 86

www.slamdam.com

Company profile

MWD B.V. provides innovative solutions to enhance resilience to flood and drought. One of our core products is a water-filled mobile flood barrier called Slamdam (www.slamdam.com).



Our holistic approach to mitigating flood and drought risks comprises of streamlined end-to-end products and services.

We've implemented projects all over the world for national governments and institutions such as the World Bank and the U.N.

The company also offers solar-powered cold storage units to preserve food products using clean energy. This improves food security without impacting the environment.

Products/solutions

Slamdam is an easily deployed water-filled flood barrier that can be used to enhance resilience to flood and drought.

The patented barrier has a unique and innovative design and material combination. The flood barrier can be a useful measure in unexpected situations due to its mobility and ease to deploy.



Other benefits of the water-filled flood barrier:

- The flood barrier has a lifespan of 40+ years
- The flood barrier is UV-resistant
- The barrier can be used to store fluids vapor tight.
- The barrier is 100% recyclable.
- The only water-filled mobile barrier with a TUV-certification

Solar Powered Cold Storage units are facilities that are used to store and preserve food products in a cooled environment. These cold storage units are powered by solar energy.

- The clean energy yields a rapid Return on Investment (RoI).
- Solar energy prevents a negative impact on the environment.
- Our solutions can be customized to meet the needs of our clients.

Looking for

MWD is looking for clients and agents/distributors.

OCI Global



Tarek Hosny

Head of Investments and Projects at Fertiglobe
(OCI Global subsidiary)

E. tarek.hosny@fertiglobe.com

T. +201001775224

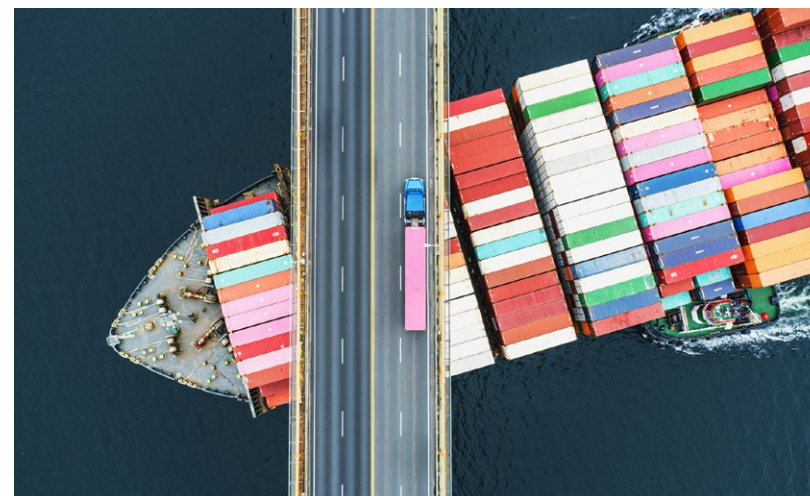
www.oci-global.com

Company profile

OCI Global is a leading producer and distributor of ammonia, methanol and hydrogen products providing low carbon fertilizers, fuels, and feedstock to agricultural, transportation, and industrial customers around the world. Our products and its many applications play a key role in supporting food security and powering a cleaner future. We currently have assets in the EU, US and MENA-region.



Our ambition is to drive forward the decarbonization of food, fuel, and feedstock through cleaner products and practical solutions, accelerating the world's transition to a more sustainable future.



Products/solutions

Our products are:

- Green, Bio, Blue Ammonia
- Bio-methanol, e-methanol, circular methanol
- Hydrogen

Our subsidiary in the MENA-region (Fertiglobe) produce ammonia and nitrogen fertilizer products and industrial chemicals.

Looking for

We are exploring opportunities for gasification projects in the MENA-region and looking to gain more insights into interested buyers in biogas, fertilizers, ammonia and hydrogen-based products for agricultural and industrial usage. We can also be potential off takers of gas produced from waste.

Port of Rotterdam Authority



Erik van der Heijden
Business Manager Energy Transition
E. htc.heijden@portofrotterdam.com
www.portofrotterdam.com

Company profile

Port of Rotterdam Authority. The aim of the Port of Rotterdam Authority is to strengthen the competitive position of the port of Rotterdam as a logistics hub and a world-class industrial complex in terms of both size and quality.



The Port Authority is able and willing to make an impact and so it is focusing on accelerating sustainability in the port and it is a partner in the digitalisation of the port and logistics chains.

The Port Authority's core tasks are the sustainable development, management and operation of the port, the maintenance of the smooth and safe handling of shipping and supporting the future-resilience of the port of Rotterdam.



Products/solutions

Facts and figures for the Port of Rotterdam Authority and the port of Rotterdam:

- Port of Rotterdam Authority: approximately 1,270 employees, revenue approximately €770 million.
- Port area: 12,500 hectares (land & water, including approximately 6,000 hectares of industrial sites). The port area is more than 40 kilometres long.
- Goods throughput: approximately 470 million tonnes of goods a year.
- Shipping: approximately 30,000 seagoing vessels and 100,000 inland vessels annually.
- Employment: (Rijnmond and Maasmond Areas, direct and indirect) 565,000 jobs in the Netherlands.
- Added value: €63 billion, 8.2% of Dutch GDP.

Royal Eijkelkamp



Alfred Geitenbeek

Director Strategic Business Development

E. a.geitenbeek@eijkelkamp.com

T. +31 6 30 82 98 94

www.royaleijkelkamp.com

Company profile

Royal Eijkelkamp is a family business. We stand for personal attention and offer a unique range of solutions for soil and water projects all over the world.



Our innovative solutions, together with the existing knowledge and expertise of the soil and water specialists at Royal Eijkelkamp, have served to raise projects to a higher level. From field measurement equipment to smart sensing & sampling and from Edelman augers to sonic drilling machines, Royal Eijkelkamp has quite a range on offer.

Royal Eijkelkamp is represented by specially selected partners in 5 continents and in more than 90 countries.



[Click here to find out more](#)

Products/solutions

Our innovative solutions, together with the existing knowledge and expertise of the soil and water specialists at Royal Eijkelkamp, have served to raise projects to a higher level. From field measurement equipment to smart sensing & sampling and from Edelman augers to sonic drilling machines, Royal Eijkelkamp has quite a range on offer.

Looking for

Royal Eijkelkamp is looking for market knowledge, market awareness, connecting with existing clients/opportunities and looking for new clients.

Sensoterra



René Voogt

CEO

E. rene.voogt@sensoterra.com

T. +31 6 27 35 61 36

www.sensoterra.com

Company profile

Sensoterra's mission is to help managing the most precious resource on our planet: water. But to manage something, it first needs to be measured. That's why we make sense of water.

SENSOTERRA

We help municipalities, farmers/growers and water authorities to enable water management solutions for Smart Resilient Cities, Water Governance and Agriculture/Horticulture.

Our sensors have unique capabilities, and we do not only provide soil moisture data but also the interpretation of the data.

From our headquarters in Utrecht, The Netherlands we serve a global customer base.

Products/solutions

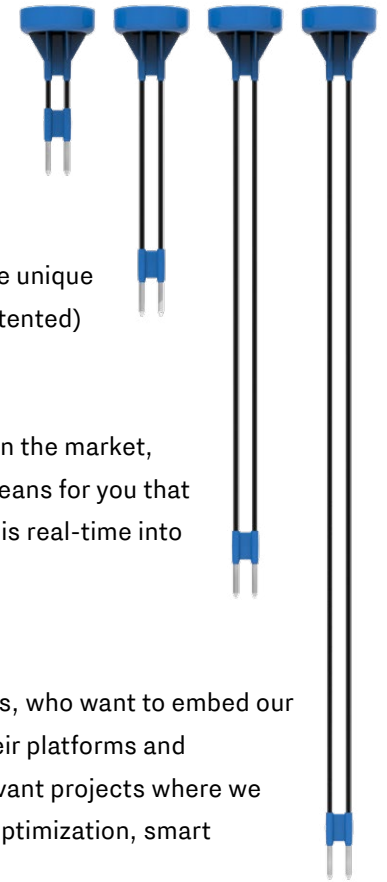
Simple, accurate and low-cost wireless soil moisture sensors to enable water management solutions and platforms.

Our LoRaWAN connected sensors have unique capabilities, they are hammerable (patented) and 100% maintenance free.

Unlike any other soil moisture sensor in the market, we have an API-first approach. This means for you that we also interpret the data, and feed this real-time into your own system.

Looking for

We are looking for Integration Partners, who want to embed our high quality soil moisture data into their platforms and solutions. We are also looking for relevant projects where we can add value, for example irrigation optimization, smart resilient cities.



The Open Mind company B.V.



Jan-Govert van Gilst

CEO

E. jan-govert@thinkingpossibilities.com

T. +31 6 46 81 09 10

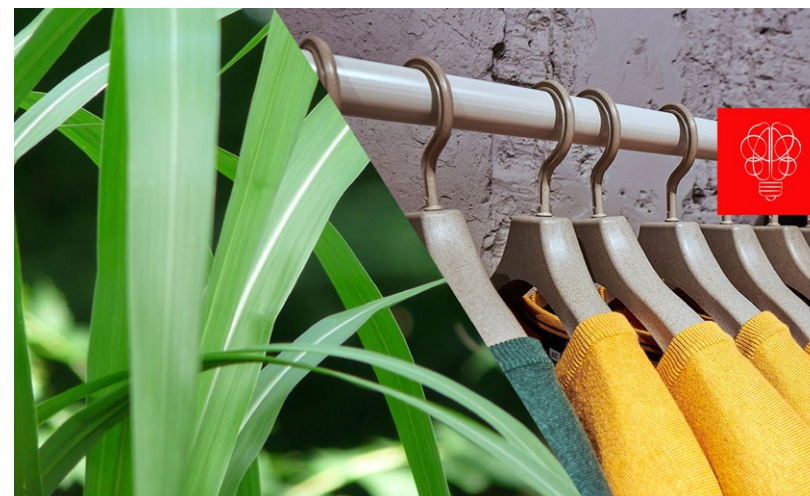
www.thinkingpossibilities.com

Company profile

The Open Mind company is revolutionizing materials innovation and local manufacturing.



By utilizing agricultural waste as an alternative feedstock, we are reducing the negative environmental and climate impacts of crop burning, generating new, additive revenue streams for low-income agricultural communities, and providing a more environmentally sustainable source for a growing industry.



Products/solutions

We unlock the potential of agricultural waste to create sustainable materials for local production.

Looking for

We are looking for launching partners and clients in Oman.

Vopak



Aslam Moola

Managing Director Vopak Asia & Middle East

E. aslam.moola@vopak.com

www.vopak.com

Company profile

Royal Vopak is the world's leading independent tank storage company. We store vital products with care, and thereby enable the delivery of products that are vital to our economy and daily lives.



We are developing key infrastructure solutions for the vital products of the future, with a focus on hydrogen, ammonia, carbon dioxide, green feedstocks and batteries.

With an unrivalled network of strategic locations, capabilities and partnerships, we provide the global reach and expertise our customers and partners need for accelerating towards energy transition.



Products/solutions

Storage and infrastructure solutions for oil, chemicals, gases and low carbon fuels including hydrogen, ammonia, carbon dioxide, green feedstocks and batteries.

Looking for

Vopak is looking for launching partners, clients, project opportunities in energy transition solutions including hydrogen, ammonia, carbon dioxide, green feedstocks and long duration energy storage.

Witteveen+Bos



Rob van den Boomen

Managing Director EMEA DMCC

E. rob.van.den.boomen@witteveenbos.com

T. +97 152 971 365

www.witteveenbos.com

Company profile

Witteveen+Bos, a consulting engineering company from the Netherlands, provides for over 75 years advice and designs in the fields of water, infrastructure, the environment and construction.



We have been active in the Middle East for over 25 years, and since 2014 we have had a permanent presence there.

From our regional office in Dubai, we focus on providing sustainable, innovative and cost-effective solutions for several of the region's major challenges, such as rapid urbanisation, water scarcity, environmental stress and climate resilience.



[Click here to find out more](#)

Products/solutions

As engineering company we provide advice and designs in the fields of water, infrastructure, the environment and construction. In Oman this is mainly related to water supply, waste water treatment, port development and energy transition.

Looking for

Witteveen+Bos is looking for contacts with clients and partners in the field of renewable energy and environment.

Organising team

Netherlands Water Partnership

www.netherlandswaterpartnership.com

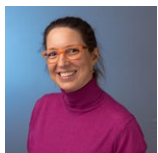


Marieke Leenhouts

Project Manager

E. m.leenhouts@nwp.nl

T. +31 70 304 3734

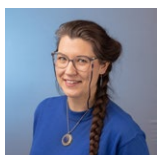


Joyce Gielen

Project Manager Events

E. j.gielen@nwp.nl

T. +31 70 304 3700



Sabrina Kraaijenbrink-Doetjes

Oman Task Force

E. s.doetjes@nwp.nl

T. +31 70 304 3763

The Embassy of the Kingdom of the Netherlands in Oman

[Netherlands embassy in Muscat | Oman | Netherlandsandyou.nl](#)

[Zakendoen in Oman](#)

Jan-Jaap Gerards

Deputy Head of Mission/Head of Economic Affairs

E. janjaap.gerards@minbuza.nl

T. +968 9932 8001

Marieke van Oversteeg

Business Developer Gulf region

E. marieke-van.oversteeg@minbuza.nl

T. +968 9140 4880

Eiman Al Haj Hussen

Senior Economic & Trade Policy Officer

E. eiman.alhajhussen@minbuza.nl

T. +968 2460 3706

This mission is organised by

Netherlands Water Partnership

Koningskade 40

2596 AA The Hague

The Netherlands

In partnership with

Embassy of the Kingdom of the Netherlands in Oman

Way 3017, Villa 1366

Shatti Al Qurum

Muscat

Oman

This mission is supported by

Netherlands Enterprise Agency (RVO)

Pr. Beatrixlaan 2

2595 AL The Hague

The Netherlands